



NOVARIANT™

**FOR IMMEDIATE RELEASE**

## **Novariant Recognized in Inc. 500 Fastest Growing Private Companies**

*Novariant's Leadership in the Precision Positioning & Control Systems Market Yields Strong and Sustained Growth*

**Menlo Park, CA – October 20, 2004** – Novariant, Inc. the leading provider of premier industrial solutions for precision positioning, intelligent control systems and positioning infrastructures, is recognized in this year's Inc. 500 list of Fastest Growing Private Companies. Novariant demonstrated 80 percent annual growth in 2004 and 318 percent total growth since inception. Inc. Magazine's 23<sup>rd</sup> annual ranking recognizes leading private companies with four years of strong growth in flourishing markets.

“Novariant's sub-inch accurate GPS technology is transforming traditional markets such as farming, mining and construction,” says Shashi Raval, CEO of Novariant. “From the cockpit to the cab, Novariant is the unmatched leader in sub-inch-accurate GPS receivers, control systems and Terralite global positioning infrastructures. We are honored to be recognized as one of the Fastest Growing Private Companies.”

Novariant's solution grew out of its experience in the aerospace industry where it developed the technology to repeatedly land a 737 airplane hands-free for the FAA and Boeing. Today, this same high availability precision controls directs farm tractors, combines, earthmovers and cranes in conditions where traditional GPS or other steering systems fail. Designed to be as easy-to-use as an ATM, the AutoFarm division's technology increases productivity and improves revenue for growers. Announced in 2004, Novariant's Terralite positioning infrastructure is the first system to provide 100 percent coverage to keep equipment operating 24/7.

### **About Novariant, Inc.**

*Novariant is the premier industrial solutions provider for precision positioning, intelligent control systems and positioning infrastructures. The company's precision solutions are enabled by the Global Positioning System (GPS) and other patented location and communications-based technologies to automatically steer equipment, map terrain, and land aircraft. Founded in 1994, Novariant (formerly named IntegriNautics) can be found at [www.novariant.com](http://www.novariant.com)*

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